## Screener Q's:

- When was the last time you purchased something used online?
  - Less than a month ago
  - o 1-3 months ago
  - o 4-6 months ago
  - o 6-10 months ago
  - Over a year ago
- When was the last time you sold something used online?
  - Less than a month ago
  - 1-3 months ago
  - o 4-6 months ago
  - o 6-10 months ago
  - Over a year ago
- Do you purchase your sports gear new or used? Based on your last purchase, how did you purchase your car?
- I am more willing to buy used gear online knowing it will come in (good condition, good price, from a reliable seller)
  - Scale 1-10

•

Have you ever sold anything online?

Have you ever made a used sports gear purchase online, new or used?

What kind of items have you sold online?

Are you interested in upcycling?

## Survey Q's:

Today, we'll ask questions to understand how you buy and sell used sports gear online.

- 1. What type of device do you do most of your used online shopping on?
- 2. Do you have a preferred method of selling items online?
- 3. Which of the following digital platforms have you used to sell or buy gear online in the last years
  - Facebook
  - Offer up
  - Letgo
  - Sideline swap
  - Craigslist
  - Etsy
  - In person swap-meets
  - o I only buy new gear
  - I only buy gear in person
- 4. How trustworthy did Piping code seem?
- 5. What aspect or feature keeps you coming back to this app/site?
- 6. In one to two sentences, describe your most recent experience purchasing used sports gear online from this platform
- 7. What would have made that experience selling an item online easier?
- 8. Why did you purchase this item used and not new?

- 9. Did you know what item condition (excellent, good, fair etc.) you wanted before you went on the website to purchase?
- 10. Were you satisfied with your purchase? Why or why not?
- 11. What other methods have you used?
- 12. From the time you start thinking about purchasing used gear, how long do you take time to research the product before doing so?
  - Immediate
  - A few days
  - A week
  - A few weeks
  - A month
- 13. What are the 3 top reasons that motivate you to purchase gear, used / Please rank the 3 most important things to you when purchasing used gear
  - Cheaper
  - Upcycle
  - I buy for my kid who grows too quick
  - o Ease of communication with seller/buyer
  - Availability of items
  - Amount of items available
  - Etc...
- 14. Rank in order what is most important to you when buying used items. (create list of 5 reasons) (Price, condition, reliable seller, brand, location relative to you)